

## Green Transition Consultant

### **GreenLab is looking for an experienced colleague who can bridge business development and consultancy to navigate the unknown in an emerging new clean energy landscape (Skive/Aarhus)**

GreenLab is a commercial eco-industrial park and a national knowledge and research centre for green technologies. Our department for Business Development is responsible for the commercial development activities in GreenLab. These activities range from identifying future onsite partners for the business park in Skive, to product development of the SymbiosisNet™ infrastructure, to developing our emerging international advisory activities.

We are looking for a business consultant driven by the green transition who can facilitate and lead the development and advisory activities across multiple clients and partners. We expect this role to develop internationally, depending on the candidate's aspirations.

#### **Your profile**

We are looking for a colleague who has experience with business development or management consulting. It is a must to have experience with business case development, facilitation and networking, and experience within the energy sector and medium to large asset-based projects will be an advantage. Most important is a solid ability to quickly understand the general application of a vast range of technologies, how they can be put into play, and how the two can be linked together with good people skills. You must be curious and can think creatively, share new ideas, and see possibilities.

This is a newly created position in a young organisation, and you will have a great opportunity to shape your job. Our approach is "co-creation" regarding the solution space and our team collaboration. As a person, you take initiative and independently drive your work forward in a visible structure. You demonstrate a high level of integrity and responsibility, and our partners want you on their projects. You communicate effortlessly in English and feel comfortable interacting with stakeholders on all levels and cultures.

## **You will play an important role**

With reference to GreenLab's Head of Business Development, Jakob Hebsgaard Mogensen, you will play a key role in:

- Manage business case development processes and methodology
- Developing and managing pipeline development for potential onsite partners in GreenLab Skive
- Developing and managing the emerging pipeline of advisory projects
- Participate in client advisory deliverables
- Participation in organisational business development: process documentation, knowledge sharing etc.

The specific task list will be adapted to the candidate, but a "fix and do" mindset in a dynamic developing organisation is expected.

## **We offer**

You will be part of a strongly purpose-driven team of dedicated, competent, and visionary people. All of whom are passionate about making a positive impact by working with the energy systems of the future to benefit the climate. We have great autonomy within the team, and we value a flat and informal organisational structure. Based in our development site in Skive, this position has high flexibility, with the opportunity to work remotely / from home or from our second office in Aarhus when it fits into the activities. Some travel activities are expected.

## **About GreenLab**

GreenLab Skive is a green industrial park of the future, a technology catalyst, and a national research centre within Power-to-X technology. The company is a unique public-private partnership between Skive Municipality, Norlys, Spar Vest Fonden and Klimafonden Skive, with the overall goal of creating economic growth and promoting the green transition. We are driven by creating a paradigm shift in energy, contributing to the development of the energy system of the future and transforming the way green energy is produced, converted, stored, and used. We are working hard to find the untapped synergies between green energy, Power-to-X

technologies, and industrial energy consumption and are currently particularly busy with four major projects:

- The establishment of two of the world's first and large-scale Power-to-X plants
- Attracting new businesses for GreenLab's green industrial park
- Fundraising for the establishment of GreenLab's future innovation centre
- Developing GreenLab models for commercial opportunities and scale
- Developing our unique SymbiosisNet - an intelligent network of data and energy

**Application:** If you are interested, please send us your CV. We will review applications on an ongoing basis, so please apply if you are interested in this position.

**Start:** As soon as possible

**Apply:** [https://RelationsHub.recruitio.dk/selection/green\\_transition\\_consultant-2924?lang=en](https://RelationsHub.recruitio.dk/selection/green_transition_consultant-2924?lang=en)

**Questions:** Contact external HR consultant, Kirsten Nielsen, [kirsten@relationshub.dk](mailto:kirsten@relationshub.dk) +45 61 31 24 03.